



In integration. In development. In ASIC. In high tech.

Technology Services are delivering immeasurable value by helping larger corporations in their core development, business applications, manufacturing and so on. Technology Service Providers play a key role in reducing time-to-market, cost reductions, and post build-out servicing.

**siliconindia** recognizes the crucial role Technology Service Providers play and announces the first ever HOT 25 Technology Services Providers Merit Roll.

COMPANY	SERVICES	OFFICES	Year	FOUNDERS
Infotech Consulting Inc	Custom application and EAI	Mechanicsburg, PA	1996	Pankaj Agarwal
Sierra Atlantic	Application Integration and Mgmt	Fremont, CA	1993	Raju Reddy
GDA Technologies	Electronic design services for chips.	San Jose, CA	1996	A.G. Karunakaran, RaviThummarukudy, Gopa Periyadan, Prakash Bare
Appshop	Oracle applications deployment	Fremont, CA	1997	Ravi Kulasekaran, Prashanth Prahlad
Rhombus Technologies	Networking-based applications	Vienna, VA	2000	Umesh Ranglani, Nishant Jain, Rupesh Doshi
JP Mobile Inc	Corporate data access in wireless and cradle-based synch. modes	Dallas, TX	1995	Dayakar Puskoor
IQ Sure Inc	Software testing and QA outsourcing services	Fremont, CA	2002	Satya Avala and Srin Balabhadra
Tavant Technologies	Enables enterprise channel collaboration	Santa Clara CA	2000	Sarvesh Mahesh, Nita Goyal, Manish Arya, Aseem Mital
Adea Solutions Inc	Wireless solution design, development, deployment	Dallas, TX	1997	Abid Abedi
Radiant Systems Inc	Internet solutions design	Plainfield, NJ	1995	Venu Myneni & Vinod Koduru
Patni Computer Systems	Web service applications	Cambridge MA	1978	Naren Patni
CAMO Technologies	Enterprise application integration	Woodbridge, NJ	1985	David Lundahl, Ashwani Jasti
Logistic Solutions Inc.	Business Intelligence/Analytics	Piscataway, NJ	1990	Al Limaye
Miracle Software	Solutions based on business process re-engineering	Southfield, MI	1994	Prasad V. Lokam
Synapse Comm	EAI and B2B Integration (B2BI)	Sarasota, FL	1999	Shamit Khemka, Alok Modi
Kanbay Inc	Customized software development and Web applications	Rosemont, IL	1989	Raymond J. Spencer, Dileep Nath, and John Patterson
Icode Inc	Enterprise software for SME, Everest	Chantilly VA	1991	Bijal Mehta, Sanjay Shah, Ali Jani
Spike Technologies Inc	ASIC & COT Design Services	Milpitas, CA	1994	Nikhil Modi & Pradeep Vajram
netforensics	Security Information Management and Business Continuity	Edison, NJ	1999	Rajeev Khanolkar and Niten Ved
Avineon Inc	GIS & Small Business Innovation Research (SBIR) Programs for Defense	Alexandria, VA	1992	Karlu Rambhala
Innasite Inc	IT Outsourcing Services and Infrastructure Life Cycle.	Santa Clara, CA	2000	Durga Das and Raja Renganathan
Virtela Communications Inc	Wide-Area Networking services.	Greenwood Village, CO	2000	Vab Goel
Fieldglass Inc	Procurement application for contract labor.	Chicago, IL	1999	Jai Shekhawat, Anil Kumar, Udai Kumar
Time To Market Inc	ASIC Physical Design	San Jose, CA	1998	Venkata Simhadri
Infravio	Web Services Application and data integration	Redwood City, CA	1999	Srinivas Balasubramanian, Mukund Balasubramanian

Readers Digest, Deloitte Consulting, State of Texas, State of NY, PBS

BP, Ciena, GE, Hempel Coatings, HP, Network Appliance, PPG, Sherwin-Williams, StorageTek, The Trane Company

AMD, NEC, HIFN, Intel, IP Unity, Dotcast, Maranti, Opti, Digital Safety, KLSI

TeleTech, Symmetricom, ADIC, Benjamin Moore, Barclays

Reliance Infocom, CRISIL, Rolta, Times of India, Flyontime (USA)

NYSE, Taylor Made-adidas Golf, Tenet Healthcare

AltoWeb, Inc. & IP Infusion, Inc.

Ingersoll-Rand Company, Ameriquest Mortgage Company, Bobcat Company, Hussmann, Ingersoll-Rand Financial Services

Verizon, Baylor Healthcare Systems

ADP, AT&T, Goldman Sachs, Florida State, Citi, IBM, Aventis, Pfizer, Amgen, Novartis, Bear Sterns

Gillette, Fiat, Conagra, GE, Hitachi, Sony, Electrolux, Southern California Edison, Guardian Life of America, Royal Bank of Scotland

Unilever, IFF, IEEE, Tropicana, Rich Products, Universities around the world

Hogan Harson, Sills Cummis, Parker Bush & Lane, Kaufman Canoles

Delphi Automotive Systems, McDonalds, Ford Motor Company, IBM/Nortel Networks, Premera Blue Cross, Westvaco, Covisint

United Nations, the Indian Army

Mack Trucks & Dassault Falcon Jet (Corporate Gifts and Merchandize division), Thompson Computer Warehouse

Cisco, Philips, Texas Instruments

State of Illinois, NYC Health & Hospitals Corp, Ohio Savings Bank, US Veterans Administration

DOD, U.S. Army Corps of Engineers; Dept. of Treasury, Florida Power & Light, British Telecom, Empresas Publicas, de Medellin, Qwest

Health Hero, Metavante, Server Beach, Auspex and Nokia

IBM, Extreme Networks, Hogan & Hartson LLP, Ticketmaster

Verizon Wireless, AIG, Glaxo SmithKline

Agere, Zettacom, Terayon, Intel

Providence Health System



Raju Reddy, CEO, Sierra Atlantic

When Raju Reddy founded Sierra Atlantic a decade ago, venture capital was tough to access. "It taught us to be lean and nimble," says the CEO. "We have constantly invested in R&D, and today that is buying us hard-to-get clients." An applications network company, Sierra Atlantic has survived the downturn very well. "We have grown every quarter for the last six, and have been profitable," says Reddy. "While not as big as a TCS or Satyam, our reputation gets us deep layer integration and application projects. We see this trend growing."



Sarvesh Mahesh, CEO, Tavant

"Three things helped us grow," says Sarvesh Mahesh of Tavant. "Listening, listening, and listening." Unless you understand what your customer's customer wants, you are selling only technology, not solutions, says the veteran. "And we are very agile," Mahesh says. "With only one set of clients, we have been able to develop a variety of service solutions for them. The critical element was to extend our platform to different spaces and find workable answers for them." Tavant has doubled revenues in three years, and expects to continue the growth.



Srinu Balabhadra and Satya Avala

"When it comes to quality, large companies are talking about process quality," says Satya Avala of IQSure, the software QA company. "Small companies need product quality, which is more critical." Quality automatically involves cost and time, and IQSure offers strategic consulting and outsourcing (offshoring too) services, that help SME get their product out of the door. The downturn, says the founder, is a boomtime for them, as SME need good quality products to differentiate. "Developers are intent on code, we outsource their quality process."



A.G. Karunakaran, CEO, GDA Tech.

GDA Technologies offers value added electronic design services for system, board, embedded SW, IC and synthesizable core (IP) designs. "We feel we are a unique entity in the design services area with the ability to offer end to end product development services," says A.G. Karunakaran, CEO. "Offering complimentary services to our clients has helped them reduce time-to-market, and this has been key to our growth." While the semiconductor industry is slow, GDA has shown good growth as a service provider, leveraging its global presence.