



● **Sierra Atlantic Offshore Interoperability and Testing Services Selected by Caymas Systems, Commendo Software, Metallet and Siperian**

*Software Companies Choose Sierra Atlantic for Timely, Cost-Effective Software and Hardware Testing*

Fremont, CA. – September 6, 2004 – Sierra Atlantic, Inc., today announced that Caymas Systems, Inc., Commendo Software, Metallet and Siperian, Inc., have selected the company's offshore quality assurance (QA) and interoperability testing services. Based in Hyderabad, India, and Fremont, California, Sierra Atlantic's Interoperability Lab delivers a complete range of functionality, performance, scalability, compatibility and connectivity testing for software companies and enterprises. Leading companies have selected Sierra Atlantic to deliver high-value, low-cost testing services, enabling them to validate the quality of their software and hardware products before deployment.

Sierra Atlantic's new software customers include: Caymas Systems, Inc., a leading provider of identity-based secure access gateways; Commendo Software, a pioneer in information virtualization solutions; Metallet, a provider of the first enterprise solution for application visibility; and Siperian, Inc., a leading provider of customer data integration and management solutions.

Caymas Systems, Inc., selected Sierra Atlantic's Interoperability Lab to test its Secure Access Gateway product line. Commendo Software selected Sierra Atlantic to conduct interoperability and quality assurance testing of its enterprise-class Commendo Virtual Foundation solution. Metallet selected Sierra Atlantic for quality assurance and interoperability testing of versions 1.0 and 1.1 of Metallet's IQ Server. Siperian, Inc., selected the company for development, maintenance and quality assurance testing of its software.

Sierra Atlantic's interoperability testing is conducted in its unique Interoperability Lab and draws upon best practices, tools and processes to provide a complete environment of industry-leading enterprise applications and infrastructure software, including Oracle, PeopleSoft, SAP and Siebel. By using the Interoperability Lab, software companies and enterprises dramatically cut in-house costs, shorten time-to-market and ensure all tested applications are totally compatible and fully interoperable with leading enterprise applications and infrastructure products.

"We chose Sierra Atlantic's Interoperability Lab after a rigorous selection process," said Sanjay Uppal, VP of Marketing and Customer Service at Caymas Systems. "We have been pleased with their knowledge and experience in development and testing of enterprise applications. We look forward to the next phase of our relationship with Sierra Atlantic."

"We found Sierra Atlantic's offshore interoperability and quality assurance testing services to be the optimum solution for our testing needs," said Reynaldo Gil, CEO of Commendo Software. "Sierra Atlantic's engineering expertise, coupled with their unique Interoperability Lab, helped us cut six months out of our product cycle by expediting the validation of our software with third party products. Additionally, Sierra Atlantic's high-quality test procedures and processes ensure the quality of our software, no question."

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“We value our relationship with Sierra Atlantic and view them as a true partner and virtual extension of our team,” said Guy Hoffman, President and CEO of Metalect. “Unlike traditional vendor or contractor relationships, Sierra Atlantic works hand-in-hand with our team to identify the goals of each project, and to make suggestions to optimize the potential outcome.”

“We find Sierra Atlantic to be a valuable partner,” said Anurag Wadehra, VP Marketing of Siperian. “Their quality assurance testing capabilities helps Siperian deliver reliable, enterprise quality software to our Fortune 1000 customers, who expect even startups to conform to world-class standards.”

“With our Interoperability Lab, we have struck a chord that resonates strongly with a broad variety of software and hardware companies whose success depends on integration with different software products,” said Marc Hebert, EVP Alliances from Sierra Atlantic. “We truly accelerate these companies’ time to market.”

Sierra Atlantic’s testing services are delivered using its NShore™ methodology to provide each customer the most appropriate and optimized model for its testing needs. The NShore™ methodology takes into account each customer’s unique outsourcing strategies, evolution level on the offshoring curve and other project requirements. NShore™ encapsulates the requisite project life-cycle processes, project management and associated support procedures, metrics and Service Level Agreements (SLA’s), checklists, templates, tools and workflows needed for:

- Enterprise application implementation projects
- Enterprise applications integration projects
- Enterprise quality assurance services
- Custom development projects
- Co-product development for software product companies
- Application management services

## ● About Sierra Atlantic

Sierra Atlantic is a leader in core enterprise applications, helping our customers optimize their investments in Oracle, PeopleSoft, SAP and Siebel. With expertise derived from deep R&D relationships with enterprise software leaders, we offer complete lifecycle application management solutions -- strategy, implementation, integration, upgrade and support -- using our NShore™ methodology. We integrate these point solutions into Application Networks® that enable seamless business processes within and outside the enterprise. With over 300 highly satisfied customers since 1993, Sierra Atlantic is headquartered in Silicon Valley with offices in Chicago, New York, London, India, Malaysia and Singapore. For more information, please visit [www.SierraAtlantic.com](http://www.SierraAtlantic.com).

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