



## ● Sierra Atlantic's Enterprise Application Services and NShore™ Methodology Drive Record Growth

*New Customers Include Cornice Inc., Green Spot (Thailand), GTS/QAFAC, iMetrikus, P.T. Gramedia Multi Utama, RadioFrame Networks and Unisteel Technology*

Fremont, CA. – August 23, 2004 – Sierra Atlantic, Inc., a leader in enterprise application services, today announced that its NShore™ methodology for providing complete lifecycle Enterprise Application Management services has helped the company achieve 50% growth during the first half of 2004. NShore™ consists of best practices, tools and processes that ensure the right mix of onshore, near-shore and offshore software services for both enterprise application vendors and their customers.

The company has launched projects for Cornice Inc., Green Spot (Thailand), GTS/QAFAC, iMetrikus, P.T. Gramedia Multi Utama, RadioFrame Networks and Unisteel Technology.

NShore™ draws upon expertise derived from deep offshore R&D relationships with enterprise application leaders including Oracle, PeopleSoft and Siebel, and utilizes the company's unique intellectual property, Application Networks®, in enterprise application integration (EAI). The tested, proven methodology ensures rapid, effective development, implementation and support of enterprise applications, resulting in quality, high value solutions.

Cornice Inc., a technology and security consulting company, and RadioFrame Networks, the first in-building wireless infrastructure company, both selected Sierra Atlantic to implement Agile Software products. iMetrikus, a provider of Web-based health management and remote monitoring systems, selected Sierra Atlantic to upgrade from Agile 6 to Agile 8.5. Unisteel Technology, the leading precision fastening solutions provider, selected Sierra Atlantic for its Oracle Applications implementation.

Sierra Atlantic's NShore™ methodology provides each customer the most appropriate, optimized model for their enterprise application needs, taking into account their unique outsourcing strategies, evolution level on the offshoring curve and other project requirements. NShore™ encapsulates the requisite project life-cycle processes, project management and associated support procedures, metrics, Service Level Agreements (SLA's), checklists, templates, tools and workflows needed for:

- Enterprise application implementation projects
- Enterprise application integration projects
- Software product quality assurance services
- Custom development projects
- Co-product development for software product companies
- Application management services

## ● About Sierra Atlantic

Sierra Atlantic is a leader in core enterprise applications, helping our customers optimize their investments in Oracle, PeopleSoft, SAP and Siebel. With expertise derived from deep R&D relationships with enterprise software leaders, we offer complete lifecycle application management solutions -- strategy, implementation, integration, upgrade and support -- using our NShore™ methodology. We integrate these point solutions into Application Networks® that enable seamless business processes within and outside the enterprise. With over 300 highly satisfied customers since 1993, Sierra Atlantic is headquartered in Silicon Valley with offices in Chicago, New York, London, India, Malaysia and Singapore. For more information, please visit [www.SierraAtlantic.com](http://www.SierraAtlantic.com). (Page 1 of 1)

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