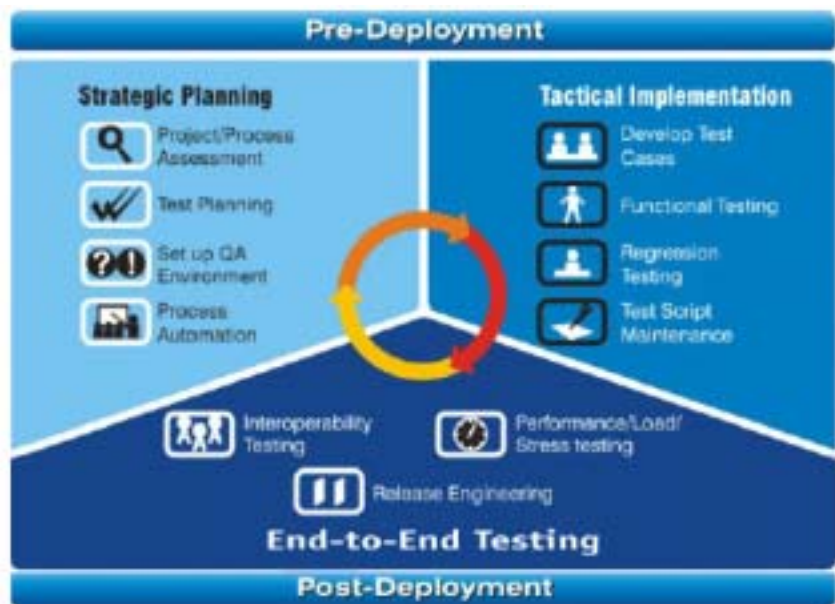


Introduction

Sierra Atlantic is a software services company fulfilling the varied quality assurance (QA) testing needs of software companies and corporations worldwide. We offer a wide range of software testing services based on years of experience in software testing for enterprise application software companies, such as Oracle, PeopleSoft and Siebel. Our processes today conform to the Software Engineering Institute's (SEI) CMM Level 5 standards. We thrive in delivering superior quality products by moving QA from a tactical defect tracking operation to a strategic activity.

Our QA service offerings focus on the following key areas:

- ◆ Strategic Planning – Analysis, test planning, QA environment, and automation strategy
- ◆ Tactical Implementation – Test case development, test execution, regression testing, and maintaining test scripts
- ◆ End-to-End Testing – Interoperability, performance/load/stress testing, and production release engineering



Services Overview

Sierra Atlantic helps software companies deliver superior quality products to their customers in the most cost effective way. We offer comprehensive QA services targeted at testing an application from an end user's perspective. This assures the product is bug free at the time of release. Our services fulfill:

- ◆ Functional QA needs of software products on an ongoing basis – Sierra Atlantic's offshore test engineers serve as extensions of existing QA teams managing QA right from the first build through to final release.
- ◆ Interoperability needs - Sierra Atlantic offers an Interoperability Lab well equipped with computer hardware, operating systems, databases, middleware platforms, leading enterprise applications, and mobile devices. This testing provides 100% interoperability coverage as defined by our customers.
- ◆ Performance testing needs - Our performance testing and fine-tuning services help identify and resolve performance bottlenecks precisely and rapidly. We use industry-standard tools to do the measurement.

Our approach encompasses the entire software test life cycle, from writing test plans to defect tracking to production release with all the necessary documentation.

Domain Expertise - Independent Software Vendors

Sierra Atlantic has years of expertise in serving software companies. The methodologies and technologies that we use for building our own products help us transfer that knowledge to our customer's products. QA is constantly under pressure to deliver better quality software under highly compressed schedules, and often falls into the tail end of the project life cycle. Sierra Atlantic's test consultants have developed methodologies and processes to enable QA to start early by using a strategic, methodical approach. Being an independent testing partner for large software vendors enables us to scrutinize applications impartially. And, our Interoperability Lab enables software companies to certify their products with third party software quickly without the large investment in software and labor needed to create an interoperability test environment.

"We are pleased with the interoperability issues we identified and resolved during project execution. The installation, configuration and testing efforts could not have been easily duplicated at Reactivity. That tells we made the right decision to outsource this project and we picked the right partner in Sierra Atlantic."

Ben Sharp
QA Director
Reactivity

Functional Testing

Sierra Atlantic's functional testing services are geared toward verifying that a software application conforms to all functional specifications. It is our objective to help customers release superior quality products to their end customers. To this effect we handle QA right from the first build onwards—writing test plans, executing test cases, tracking defects and giving recommendations for product enhancements with every subsequent release. Defects are tracked using industry-standard tools. Metrics are collected and analyzed. Sierra Atlantic offers the entire range of functional testing services, including:

- ◆ Acceptance Testing
- ◆ Porting Testing
- ◆ Usability Testing
- ◆ Regression Testing
- ◆ Installation Testing
- ◆ Globalization Testing
- ◆ Ad hoc Testing
- ◆ Upgrade Testing

Interoperability Testing

Sierra Atlantic offers interoperability testing services for testing software across a wide variety of hardware, operating systems, browsers, databases, middleware platforms and enterprise applications. Our interoperability lab is equipped with all leading databases, application and integration servers needed to certify your application's interoperability, simulating various end-user scenarios.

Performance Testing

Sierra Atlantic offers performance testing and fine-tuning services for assessing and improving the performance of an application under various conditions of load. Load and stress testing are important to gauge an application's performance and to determine the optimum hardware configuration needed to support anticipated traffic. Sierra Atlantic's load & stress testing services include testing an application for normal load, heavy load (stress), sudden increase in load (spike) and sustained load (endurance). We identify the bottlenecks and suggest possible solutions for improvement.

Automation Testing

Investment in testing tools is an expensive proposition for most companies. It is therefore important to be completely sure that the testing tool you purchase is best suited for your needs. Sierra Atlantic's test automation experts can help you in tool selection and ensure that you get the maximum out of your investment in any tool. With our extensive knowledge across a wide array of testing tools. We have helped companies preempt investments in expensive tools in favor of less costly alternatives. Suggesting areas to automate is the key for automation to succeed in any project. Designing a good automation strategy lowers the time spent on regression testing.

Offshore Delivery Model

Sierra Atlantic offers a well-honed offshore testing model that focuses on helping customers achieve 24x7 productivity and cost savings between 40-60%. Our NShore™ methodology includes an active onsite component for studying requirements and defining testing requirements, and providing the crucial interface between our client and the offshore QA team. Our offshore testing services take complete ownership of your testing engagements and bring in not just technical experts but managerial talent as well.

About Sierra Atlantic

Sierra Atlantic is a leader in offshoring enterprise applications, helping our customers optimize their investments in enterprise business applications - ERP, CRM, and SCM – from leading vendors such as Agile, Oracle, PeopleSoft, SAP and Siebel. With expertise derived from deep R&D relationships with enterprise software leaders, we offer complete lifecycle e-business application management solutions — development, implementation, integration, upgrade and support — using our NShore™ methodology. We integrate these point solutions into Application Networks® that enable seamless business processes within and outside the enterprise. With over 750 highly satisfied customers since 1993, Sierra Atlantic is headquartered in Silicon Valley with offices in Boston, Chicago, Dallas, Dubai, New York, Toronto, London, India, Malaysia and Singapore. For more information, please visit www.SierraAtlantic.com.

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