

The financial applications in the Oracle E-Business Suite provide effective solutions to meet organizational requirements of having an integrated solution for transaction processing, visibility, control, and efficiency, allowing for good business support, timely reporting, governance, and compliance.

Oracle Financial Applications help companies create an information-driven enterprise, synchronizing data centrally from various applications (including third-party applications). This translates into consistent collection, analysis, calculation, storage, and reporting of financial and operational information, ensuring data integrity at optimum costs using industry best practices and state-of-the-art technology. With Oracle Financial Applications enterprises can reap the benefits of improved internal controls and compliance of company and regulatory policies.

### Key Requirements in Financials Implementations – Customer’s Perspective

Organizations across the globe today face a constant balancing act. On the one hand, they have to comply with increasingly stringent financial reporting regulations, while on the other, they must help guide the enterprise to a profitable future. Information accuracy is the need of the hour. Most customers expect the following from their Financials implementation:

- ➔ A feature that maintains various sub-ledgers with requisite master data to facilitate recording transactions with third parties and creating appropriate accounting entries
- ➔ Efficient management of electronic receipts & payments and a reconciliation mechanism with bank statements
- ➔ A system to capture fixed assets data and tools to facilitate safeguarding company’s valuable assets
- ➔ An efficient General Ledger application, to act as a central point for all accounting data, fully integrated with sub-ledgers
- ➔ A system that exercises adequate internal and budgetary controls to meet various corporate and statutory requirements
- ➔ An efficient and effective online reporting tool to cater to management and statutory requirements

### Sierra Atlantic’s Oracle Financials Competency – An Overview

Sierra Atlantic’s Oracle Financials competency is powered by a core team of senior functional experts with over 15 years of industry experience and 6-10 years of experience in Oracle applications. With a diversified client base across North America, Europe, Asia-Pacific, and the Middle East, our engagements span across implementations, global roll outs, upgrades, development, and support.

Given our in-depth experience, we possess rich knowledge repositories of previous executions, allowing us to offer quality solutions at lower costs to our clients. Our host of services include:

- ➔ Implementation
- ➔ Global roll outs
- ➔ Application upgrade
- ➔ Application maintenance & support
- ➔ Customizations

### Sierra Atlantic’s Methodologies

Sierra Atlantic practices a facilitative and process-oriented approach for all its engagements in order to optimize implementation time and cost, We do this using a combination of extensive user training, well-researched templates, and the wealth of our experience gathered while handling other projects of a similar nature.

### Oracle Financials R12 Key Features:

- ➔ Share data and perform operations across multiple legal entities/ ledgers
- ➔ Sub-ledger Accounting provides tools that allow users to meet multi-gaap, corporate, and fiscal accounting requirements
- ➔ Centralized Banking to facilitate shared services
- ➔ Enhanced Multiple Reporting Currency Functionality
- ➔ Flexible architecture to meet the needs of dynamic and global businesses
- ➔ Accelerating global roll-outs with simplified user interface and business flows
- ➔ User friendly and flexible reporting tool - XML publisher integrated with Oracle Applications
- ➔ Improved User Management

### Key Objectives of Sierra Atlantic’s Financials Practice

We help customers:

- ➔ Expand their markets
- ➔ Improve cost / process efficiencies
- ➔ Increase customer retention
- ➔ Gain global visibility into business operations

### Delivery Models

Sierra Atlantic offers the following delivery models depending on individual customer requirements:

- ➔ 100% Onsite Model
- ➔ Offshore-Onsite Model

Sierra Atlantic endorsed at *Collaborate 2007*

by Charles E. Phillips, Jr.  
President, Oracle Corporation

## Sierra Atlantic's Key Oracle Financials Solutions

Financial Business Process	Oracle Products
Financial Control & Reporting	General Ledger Financial Consolidation Hub
Governance & Compliance	Internal Controls Manager
Financial Analytics	Daily Business Intelligence Balanced Scorecard Financial Enterprise Planning & Budgeting
Procure-to-Pay	Payables
Credit-to-Cash	Credit Management Receivables Bill Presentment Architecture Advanced Collections Loans <i>i</i> Receivables
Asset Lifecycle Management	Assets <i>i</i> Assets Property Manager
Cash & Treasury Management	Cash Management Treasury
Travel & Expense Management	Internet Expenses

## Sierra Atlantic's Differentiators

The key factors that set Sierra Atlantic apart from its competitors include:

- ➔ In-depth experience in global implementations & roll outs
- ➔ Extensive expertise in handling consolidation and unification challenges
- ➔ Significant experience in building custom applications and carrying out customizations
- ➔ Proactive approach to Euro SOX
- ➔ Strong partnership with Oracle Corporation
- ➔ Strong focus on international quality standards
- ➔ Efficient transition methodologies
- ➔ Effective knowledge management techniques
- ➔ Strong project management skills
- ➔ Complete process transparency
- ➔ Flexible delivery models



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## About Sierra Atlantic

Sierra Atlantic is the leader in offshoring enterprise applications and outsourced product development. With expertise derived from deep R&D relationships with enterprise software leaders such as Oracle and Microsoft, we provide full lifecycle product development and IT services including implementation, integration, development, testing and support. Sierra Atlantic is amongst the largest IT services companies, offering services in the "New Oracle Economy", Outsourced Product Development and Microsoft competencies, with global delivery from both India and China. Over 200 active customers currently address their business needs leveraging our Nshore™ methodology and best-in-class Global delivery capabilities. A recognized leader in quality, Sierra Atlantic has been the recipient of many distinguished awards including Oracle Partner of the Year (3 years consecutively), Microsoft Gold Certified and NXT Delivery Partner, IDC DQ Top 20, and Great Places to Work. Sierra Atlantic is headquartered in Fremont, California and maintains operations in 16 countries across North America, Europe and Asia Pacific. For more information, please visit [www.SierraAtlantic.com](http://www.SierraAtlantic.com).