

PeopleSoft Center of Excellence

Sierra Atlantic is a unique Oracle partner, with both Software Development capabilities and Certified Advantage Partner status. We offer a wide range of consulting services to PeopleSoft customers including application implementation and enhancement, integration, portal deployment, upgrade, maintenance and support.

We also specialize in implementing PeopleSoft's Business Process Integration Packs (PIPs), process integration solutions with SAP and Oracle for several PeopleSoft product lines – Human Capital Management, Financial Management Solutions, Supplier Relationship Management, and Customer Relationship Management.

Our PeopleSoft practice provides you with enterprise solutions that are aligned with your business strategies. We have experience and capabilities in full application life-cycle management services (pre-implementation, implementation, upgrade and post-implementation support) Our main differentiators include:

- Dedicated PeopleSoft Center of Excellence (CoE) with over 100 experienced consultants
- Ability to offer customers a combination of on-site and off-shore delivery options
- 30 European based consultants, with multi-lingual skills and each with over 12 years experience
- Expertise in the complete spectrum of PeopleSoft services
- Cost-effective maintenance and sustenance engineering help desk models
- Synergy with best-of-breed solutions of other enterprise applications from Oracle, SAP and Siebel



Scoping

We provide complete PeopleSoft pre-implementation services – we study your requirements, analyze gaps, if any, between desired Functionality and PeopleSoft Modules functionality, develop an implementation prototype, develop test plans, and design reports to meet your business requirements.

HR Systems Healthcheck & Benchmarking

Sierra Atlantic offers its clients the opportunity to undergo a detailed review of their HR System in order to maximise Return on Investment (ROI) and ensure system management meets current industry best practice. Each Health Check is tailored to the client's particular situation but typically it includes:

- Review of HR strategy and strategic plans for the use of Technology
- Review of HR system governance processes and structures
- Review of developed HR system functionality
- Review of unused HR system functionality
- System development processes and documentation
- Review of system maintenance and support management
- Review of system and database management
- Review of system infrastructure management
- Upgrade status report
- Benchmarking Report

Implementation Services

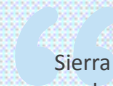
Whether you are implementing a new system, adding modules or needing assistance to enhance the benefits of your existing PeopleSoft implementation, we can implement the best solutions quickly and effectively. Sierra Atlantic provides skilled and experienced services across the entire PeopleSoft product spectrum.

Our Service Offering

- Scoping
- HR Systems Healthcheck & Benchmarking
- Implementation services, including customization, upgrade, help-desk and application maintenance and support
- Integration services: Implementation of PeopleSoft's new Business Process Integration Packs (PIPs)
- Upgrade services to PeopleSoft 8.x & 9.0
- Portal implementation

Our Capabilities

Sierra Atlantic's PeopleSoft Center of Excellence (CoE) helps optimize your investment in PeopleSoft applications. Our strong product development relationship with PeopleSoft enhances our comprehensive services to our joint customers across the globe.



Sierra Atlantic are a great partner to work with and add a great deal of value to our HR function. We look forward to a long term relationship.

Amaia Lasa
Information Systems
Toyota Motor Europe



Reducing the complexity and cost of application integration is one of our key initiatives this year. As one of our newest consulting partners with deep application integration skills, Sierra Atlantic offers our joint customers expertise integrating PeopleSoft products with other enterprise applications to achieve seamless business processes....

Chuck Teller
General Manager
PeopleSoft Enterprise Solutions Group

Sierra Atlantic endorsed at Collaborate 2007

Charles E. Phillips Jr.
President
Oracle Corporation



Integration Services

Sierra Atlantic plays a unique role in PeopleSoft's integration product strategy – we actually build, support and implement PeopleSoft's new Business Process Integration Packs (PIPs), pre-packaged integration solutions to SAP and Oracle for PeopleSoft CRM, HCM, SRM and ESA product families.

- History of successful integration products – Application
- Networks[®] A holistic approach to application integration – we offer business solutions, not just tools or adapters
- Engineering relationships with the leading enterprise application and integration server vendors – Agile, Oracle, PeopleSoft, Siebel, BEA, Vitria, TIBCO – gives us the inside edge in integration
- Over 100 successful integration projects, using middleware platforms from BEA, IBM, Oracle, Microsoft, TIBCO, Vitria, webMethods
- Over 150 consultants with hands-on integration experience

Upgrade Services

Sierra Atlantic PeopleSoft upgrade services help clients make back-office operations more effective, reduce the total cost of owning an Enterprise Resource Planning (ERP) solution, simplify access and streamline operations of enterprise portals. Sierra Atlantic provides upgrades to PeopleSoft 8.x and 9.0. We assist customers at every step of the upgrade process, from strategy formulation to employee training. Our upgrade services roadmap provides a fully scalable solution that allows organizations to use the services they need in a plug and play mode. It also helps accelerate the transfer of business knowledge to the technical and functional teams.

Maintenance and Support Services

Sierra Atlantic provides comprehensive support and maintenance services around applications PeopleTools and PeopleSoft (HCM, SCM, CRM, FMS, etc.). These include:

- PeopleSoft help desk operations
- 24 x 7 production support
- Level 1, 2 and 3 support with SLAs
- Batch job monitoring and tuning
- Data conversion
- Environment management

Sierra Atlantic's PeopleSoft CoE executes application maintenance and support projects that include:

- Product sustenance and support: code maintenance, bug fixes, patch releases
- Functional mentoring: help desk
- Infrastructure maintenance: Database maintenance, NT/UNIX system administration, enterprise application administration

Enterprise Performance Management (EPM) Services

As a PeopleSoft product development partner, we have deep, unique EPM skills, including:

- EPM implementation
- Strong Informatica mapping skills for building custom maps
- Ongoing EPM maintenance and enhancement services

Portal Implementation

Custom built or portal-in-a-box – integrating people, information and processes, Sierra Atlantic provides you with the portal solution of your choice.

PeopleSoft Process Integration Packs (PIPs)

Customers can order six different PIPs providing packaged integration between the following PeopleSoft products and SAP or Oracle:

- PeopleSoft CRM
 - **Order Management PIP:** Automates the end-to-end order to cash business process crossing multiple applications
 - **Service Fulfillment PIP:** Automates the complete install to maintain business process
 - **Service RMA PIP:** Automates the complete request to resolve business process
- PeopleSoft SRM
 - **Source to Settle PIP:** Automates the complete source to settle business process
- PeopleSoft ESA
 - **Resource & Project Portfolio Management PIP:** Automates project accounting and billing business processes
- PeopleSoft HCM
 - **Payroll PIP:** Automates payroll processing for both North American payroll and global payroll

Sierra Atlantic PIP Service Offerings

- Installation of PIPs Fit/Gap Analysis of PIPs
- Setup and Configuration of PIPs
- User Acceptance Testing Support for PIPs Cutover Support for PIPs



About Sierra Atlantic

Sierra Atlantic is the leader in offshoring enterprise applications and outsourced product development. With expertise derived from deep R&D relationships with enterprise software leaders such as Oracle and Microsoft, we provide full lifecycle product development and IT services including implementation, integration, development, testing and support. Sierra Atlantic is amongst the largest IT services companies, offering services in the "New Oracle Economy", Outsourced Product Development and Microsoft competencies, with global delivery from both India and China. Over 200 active customers currently address their business needs leveraging our Nshore™ methodology and best-in-class Global delivery capabilities. A recognized leader in quality, Sierra Atlantic has been the recipient of many distinguished awards including Oracle Partner of the Year, Microsoft Gold Certified and NXT Delivery Partner, IDC DQ Top 20, and Great Places to Work. Sierra Atlantic is headquartered in Fremont, California and maintains operations in 16 countries across North America, Europe and Asia Pacific. For more information, please visit www.SierraAtlantic.com.

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