

Unlimited Possibilities for Limited Budgets

The Issue

Selecting and implementing a PLM system that is right for you and works with your back-end ERP system is a key for innovation process. Quick implementation of such solution would provide the change over from traditional solution and is important to get business user acceptance.

Sierra Atlantic Accelerated Agile PLM Solution



Why do growing companies choose Oracle?

- Industry-focused solutions to meet your unique requirements
- Complete solutions to meet your needs today and tomorrow
- Easy-to-own solutions with predictable value

Sierra Atlantic is the Right Partner for Your High Technology Solution

- Leader in offshoring enterprise applications and outsourced product development
- Deep R&D relationships with Oracle and Microsoft
- Offering services in the “New Oracle Economy”

Key Functionality:

- **Easy to Use** – The High Technology Accelerate solution is tailored for the High Technology industry to enable unique business processes with industry-relevant data across several modules. The High Technology solution will set up and retrofit the system based on entries specified within the setup questionnaire or template. Additionally, customers can add, modify, and expand the entire footprint as their business scales, yet achieve quick phased approach to achieve instant reduction in Time to Market and effective collaboration with Suppliers with the introduction of Product Collaboration module and adding other modules to supplement the Product lifecycle management results by selecting the industry-specific business transactions they need.
- **Industry Complete** – The High Technology Accelerate solution includes industry best practices and supporting business flows for High Technology. These are models of business transactions representing leading business practices. Business flows enable the customer to relate their business requirements to the Agile product collaboration functionality.

Key business processes enabled include:

- Concept to product launch
- Design change to release
- **Easy to Implement** – The High Technology Accelerate solution deploys common business transactions in Oracle Application Services, dramatically speeding up the initial stages of an implementation. Implementers can enable customers to begin testing personalized business transactions quickly. This allows implementers to spend more time on additional value-added activities, and ultimately increases the return on investment for the customer.
- Implementation plan and scripts can be used to accelerate the deployment of the customer solution.
- Validation plan and scripts can be used to further validate and certify the customer solution.
- Education and knowledge transfer provides the utilities to test, train, and educate individual business users.

Sierra Atlantic and Oracle

Doing more with less and quickly adapting to changing business demands are not just goals; they are organizational imperatives. Every step made toward increased business efficiency and agility in the marketplace must have a direct impact on the bottom line and provide a solid return on investment. Sierra Atlantic Inc and Oracle are aligned to help businesses address these challenges.

Together, we have the products, services and experience to deliver enterprise wide information and IT adaptability, and the track record to prove it.

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Long recognized as a leading technology innovator—Oracle provides an integrated suite of applications that can provide companies with immediate access to complete, high quality business information.

With a rich understanding of Oracle technology and a results-oriented approach to mission-critical business systems and consulting services, Sierra Atlantic successfully implements a High Technology Accelerate solution to help you:

- Gain strategic advantage and make informed business decisions with immediate access to accurate information in a single database
- Boost productivity, cut costs, and increase revenues through operational efficiency, process automation, and enterprise integration
- Reduce risk and quickly transform your business for increased time-to-benefit

As an Oracle Accelerate partner, Sierra Atlantic can ensure that our consultants remain at the forefront of Oracle technology and that our clients receive the highest level of technical expertise and professional consulting services available.

Sierra Atlantic is a systems integrator with close R&D relationships with over 100 customers. For more than 10 years, Sierra Atlantic has offered product integrations influencing multiple licensing decisions helping to create opportunities for Oracle to increase sales. Sierra Atlantic will provide 2 weeks of post production support as part of the Accelerate solution.

Oracle will provide support for any product related bugs.

AMS and hosting services provide additional benefits for customers interested in these services

Service Overview: High Technology Industry Offering

- Accelerate Changeover: Switch to a product introduction process backed by Agile PLM, within weeks.
- Innovate More: Increase yield on product innovation to accelerate top line growth
- Reduce Time-to-Market: Higher yield on designs and faster cycle times

- Reduce Errors: Minimize chances of process-based and product errors

Customer References/Testimonials

- Solyndra
- Verifone Inc
- Finisar

Getting Started from Decision to Go Live: The Process for Success

Sierra Atlantic is a global IT services company and a leader in IT Off-Shoring and Enterprise Applications. It derived its expertise from deep R & D relationships with enterprise software leaders such as Oracle and Agile.

For more information on Sierra Atlantic Inc., or to schedule an engagement, please visit

www.sierraatlantic.com

Oracle Accelerate—Unlimited Possibilities for Limited Budgets

Oracle and its partners recognize that growing businesses with limited resources demand comprehensive business solutions that are low-cost, low-risk, and provide industry-specific functionality and faster time-to-value.

Oracle Accelerate delivers a complete set of applications, rapid implementation tools, and an extensive partner system, so mid-market businesses can maximize their budgets and achieve real business value quickly. Utilizing a fixed-scope approach, Oracle Accelerate substantially reduces the complexity of more traditional, large-scale implementations.

For customers interested in a rapid, low-risk approach, Oracle Accelerate provides the opportunity to leverage world-class functionality at unprecedented entry-level value.

For more information about Oracle or Oracle Accelerate's High Technology solution, please visit oracle.com/accelerate



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