

Upgrading to Oracle Process Manufacturing R11i

Some of our Oracle CoE Customers

Alcan
 Bertini Meat Manufacturing
 Boral Bricks
 Coats India
 Colorcon
 FoodBex.com
 Fritolays
 GE Plastics
 Genencor
 Hempel Paints
 Indal
 JM Smucker
 Kelloggs
 Kraft Bertini
 New Zealand Dairy Group
 Padang Cements
 Petras
 Pokka
 Politana Petrochemicals
 Sherwin Williams
 West Farm Foods
 Wheeling-Pittsburg Steel

"R11i gives us the platform to reengineer processes to support business needs in a web-based world. Sierra Atlantic's offshore resources were highly cost-effective and allowed us to focus on core business and technical issues."

Tina Winkler
 Project Manager
 Genencor International

We are Oracle specialists. Our Oracle E-Business Suite practice provides enterprise solutions that are aligned with our clients' enterprise strategies. We have experience and capabilities in full life-cycle application management services (pre-implementation; implementation, upgrade and post-implementation support) for the complete **Oracle E-Business Suite**. Our multifaceted relationships with Oracle Corporation – as an engineering partner for product development & support and as an implementation partner for Oracle customers—have resulted in over 100 successfully executed projects across diverse Industry sectors. Our skills, experience and partnership with Oracle are unmatched in the industry.

We have created an Oracle Center of Excellence (CoE) to maximize our customers' investment in enterprise business applications through complete application lifecycle management services with excellence in the Oracle e-Business Suite. Our CoE is located in Hyderabad, India and Fremont, California

Our long term product engineering development relationship with Oracle differentiates us from other services providers, giving us a thorough knowledge of the product suite complementing our deep domain experience to satisfy our customers' diverse needs - *from implementation and upgrades to solution design, product customization and application integration all the way to guaranteed, cost effective application management & support*. We specialize in discrete and process manufacturing, financial services, and retail industries.

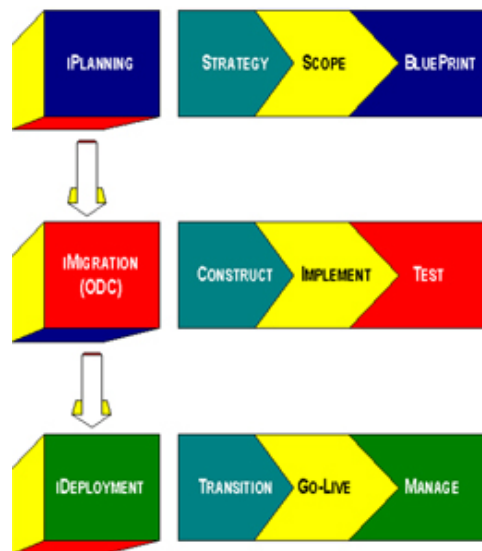
Upgrading to Oracle Process Manufacturing R11i

Sierra Atlantic offers Oracle's Process Manufacturing customers an easy-to-migrate R11i toolkit that facilitates *rapid migration from GEMMS 3.X & 4.X to OPM R11i, and faster deployment of migrated applications and customer data*. We leverage our deep functional and technical expertise to provide end-to-end business and technology solutions to OPM clients worldwide.

Sierra Atlantic's 3-phase methodology helps process customers migrate GEMMS/OPM within *fixed price and fixed time*. Our offshore option provides rapid migration of all domain components including customizations, plug-ins to third party applications, and so on.

Key migration deliverables include

- ◆ Impact, risk analysis & gap analysis
- ◆ Project scope & blueprint
- ◆ Architecture sizing & configuration guide
- ◆ Cut-over strategy & rollout plan
- ◆ Training plan
- ◆ Blueprint for an end-to-end migration



3-Phase Methodology

Our Oracle CoE services portfolio includes the following practice areas:

- ◆ Solution Scoping
- ◆ Implementation
- ◆ Customizations/ Enhancements
- ◆ Integration
- ◆ Migrations and Upgrades
- ◆ Application Management Services
- ◆ Global Instance Consolidation

Short Production Downtime

Our methodology helps keep your production downtime duration short by automating much of the upgrade using mass loading scripts for customizations and scripts/regression test suites to speedup post upgrade testing. Practice dry runs help make system acceptance testing and performance tuning based on SLAs easier and more reliable.

Key Differentiators

- ◆ Extensive Process industry expertise
- ◆ Predictable schedule, fixed price
- ◆ Strong Oracle partnership
- ◆ Oracle's OPM development partner
- ◆ OPM global support
- ◆ CPG development and global support
- ◆ Extensive implementation & upgrade experience
- ◆ Single-stop source for OPM to Internet technologies
- ◆ Deployment options to fit your needs

Sierra Atlantic's expertise enables it to help customers implement and integrate solutions rapidly and cost-effectively. We offer a complete range of services around OPM including the following:

- ◆ Oracle Process Manufacturing (Release 11)
 - ◆ Implementation, integration, customization & upgrade
- ◆ Oracle Financials
 - ◆ Implementation, integration, customization & upgrade
- ◆ Advanced Planning and Scheduling
 - ◆ Implementation, integration, customization & upgrade
- ◆ Oracle Consumer Package Goods (CPG) Support
- ◆ Upgrading GEMMS 3.X, 4.X to OPM R11i
 - ◆ Conversion of the JAM/JPL tool set to Oracle's Forms/PL/SQL/ Reports toolset.

About Sierra Atlantic

Sierra Atlantic, The Application Networks Company®, helps our customers optimize their investments in enterprise business applications - ERP, CRM, and SCM - from leading vendors such as Agile, Oracle, PeopleSoft, SAP and Siebel. We offer complete lifecycle application management solutions, with excellence in enterprise application implementation, integration, upgrade, and support, providing superior value with our global delivery model. Sierra Atlantic Application Networks®, business process integration solutions, simplify the integration challenge to transform organizations into more agile, customer-focused businesses.

Founded in 1993, Sierra Atlantic is headquartered in Silicon Valley with offices in Chicago, New York, London, Singapore, Indonesia, and India. Sierra Atlantic has over 300 delighted customers such as Amkor, BP, Ciena, GE, HP, Kmart, Sherwin-Williams and The Trane Company. Our strategic partners include Agile, BEA, Oracle, PeopleSoft, Siebel, TIBCO, webMethods, and WorldChain.

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"Oracle Process Manufacturing utilizes Sierra Atlantic as a development partner for several key projects. They are a responsive, dependable partner committed to quality and consistently demonstrate their technical and functional expertise. I would recommend Sierra Atlantic for any Oracle Process Manufacturing project."

Douglas Souza
Vice President
Oracle Process Manufacturing

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