

Sierra Atlantic's Service Offering for Oracle Discoverer to Oracle Business Intelligence (OBIEE) Migration

Businesses are undergoing a fundamental shift in the way they make decisions and especially with regard to empowering employees to improve business effectiveness. Companies are striving to empower their employees to make smarter, faster and more relevant decisions. In today's rapidly changing environment, decision-making occurs more frequently and at all levels of an organization. Having access to your company's crucial information and using that business intelligence to achieve strategic enterprise-wide objectives differentiates highly successful businesses from potential competitors.

Oracle Business Intelligence Enterprise Edition (OBIEE) provides organizations with the flexibility and functionality needed to meet the increasing demands for information. Advantage of the many benefits found in Oracle Business Intelligence Enterprise Edition including:

- **Interactive dashboards:** Built-in integrated dashboards for quickly publishing and sharing reports
- **Improved scheduling functionality:** Proactive detection, alerts, and multi-step analytic workflow for distribution
- **Access to heterogeneous databases:** Support and accessibility to heterogeneous data sources with the ability to leverage Business Intelligence against relational or OLAP databases.
- **Zero footprint, fully Web-based architecture:** A full feature ad-hoc query and reporting tool that is 100% thin client and provides multiple views of the same data. For example you could have two different versions of a pivot table, a funnel graph and filter definitions to create a compound view for complete analysis
- **Ability to access fragmented content:** Powerful metadata design tool offers a visual layout tool of your data source schemas as well as support for multiple administrators. Utility wizards simplify creation of common standards, such as aggregate persistence, item renaming and other data quality tasks. Multiple levels of folders are also supported
- **Lightweight repository, Data caching**

OBIEE Migration Services

Sierra Atlantic offers a Discoverer to OBIEE Migration Services to the clients currently on Discoverer, to help clients streamline and reuse the structured data gathered over a period, to improve decision-making at all levels, operations management, financial management, customer service and regulatory compliance.

Sierra Atlantic understands that with regard to implementation, the migration process also involves a thorough evaluation of critical factors associated with risks. A successful migration model, irrespective of Enterprise Application domain, should facilitate seamless and safe migration of the entire operating, application environments 'without' adversely impacting any business processes.

Given this premise, Sierra Atlantic employs "Sierra Atlantic Migration Methodology", a flexible, customizable and iterative process, for the migration lifecycle for projects of varied sizes. This methodology has been designed considering various critical success factors and mitigates associated risks.

Why Sierra Atlantic?

The key factors that set Sierra Atlantic apart from its competitors include:

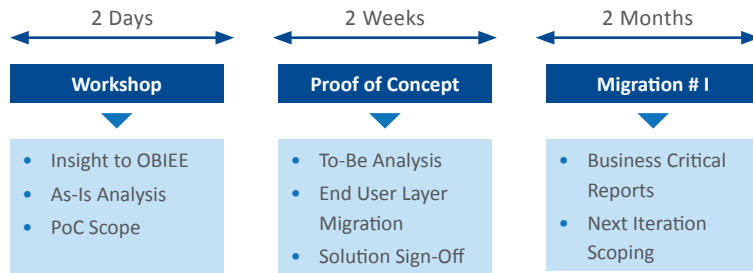
1. Over 14 years of industry and Enterprise Applications experience
2. Strong Oracle partnership and dedicated Oracle Centre of Excellence
3. Solutions based on industry accepted best practices
4. Proven migration methodology
5. Cost-effective onsite-offshore model
6. Effective project tracking and monitoring systems



The highlights of our methodology:

- Well defined iteration & phases with associated deliverables
- Structured insight/training & analysis sessions to aid fuller understanding and choice for migration
- Phase-wise acceptance to aid risk mitigation
- Supports business priority

Given below is a summarized representation of an iteration including the various phases and the associated deliverables of the lifecycle.



2 Days Workshop

- Get necessary insight into OBIEE product and business application areas and benefits
- Analyze the current Discoverer environment in the organization
- Identify few business decisions and related intelligence data required

2 Weeks Proof of Concept

- Analyze the complexity of the business decisions to be supported
- Identify End User Layers to be migrated
- Migrate select End User Layer to showcase the business decision support

2 Months Migration # I

- Prioritize business critical reports and dashboards for key roles
- Finalize scope for first iteration
- Migration of EUL & other objects
- Business user validation
- Rollout the solution
- Scoping for next iteration

Delivery Models

Sierra Atlantic offers the following delivery models depending on individual customer requirements:

- 100% Onsite Mode
- Offshore-Onsite Mode

About Sierra Atlantic

Sierra Atlantic is the leader in offshoring enterprise applications and outsourced product development. With expertise derived from deep R&D relationships with enterprise software leaders such as Oracle and Microsoft, we provide full lifecycle product development and IT services including implementation, integration, development, testing and support. Sierra Atlantic is amongst the largest IT services companies, offering services in the "New Oracle Economy", Outsourced Product Development and Microsoft competencies, with global delivery from both India and China. Over 200 active customers currently address their business needs leveraging our Nshore™ methodology and best-in-class Global delivery capabilities. A recognized leader in quality, Sierra Atlantic has been the recipient of many distinguished awards including Oracle Partner of the Year, Microsoft Gold Certified and NXT Delivery Partner, IDC DQ Top 20, and Great Places to Work. Sierra Atlantic is headquartered in Fremont, California and maintains operations in 16 countries across North America, Europe and Asia Pacific. For more information, please visit www.SierraAtlantic.com.

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