

Sierra Atlantic's Service Offering for Oracle Discoverer 4i to Oracle Business Intelligence Discoverer 10g Upgrade

Businesses are undergoing a fundamental shift in the way they make decisions and especially empowering employees to improve business effectiveness. Companies are striving to empower their employees to make smarter, faster and more relevant decisions. In today's rapidly changing environment, decision-making occurs more frequently and at all levels of an organization. Having access to your company's crucial information and using that business intelligence to achieve strategic enterprise-wide objectives differentiates highly successful businesses from potential competitors.

Oracle Business Intelligence Discoverer™ (Discoverer 10g) empowers business users at all levels of the organization to make faster and more informed business decisions. Using any standard web browser, users have secure and immediate access to their data. Discoverer provides a business view to hide the complexity of the underlying data structures, thus enabling users to focus on solving business problems. Below are the key features available:

- **OLAP:** Business users can perform their own multi-dimensional analysis, create reports, and share them to make better decisions. Anyone at any business or technical skill level across the company can explore large volumes of summarized data with fast response times.
- **Reporting:** You can control how reports will look by generating high quality PDF instead of relying on the web browser for printing. With Discoverer Viewer, users can email their worksheet content in any of the export formats such as Excel, PDF, HTML, text, CSV etc. as an attachment. For users more comfortable with Excel worksheets, Discoverer not only exports data but also exports as Excel pivot tables. Users can specify conditions to highlight data in reports that exceeded the threshold values set.
- **Ease of Use:** Users can drag and drop items from the item navigator to quickly select the data you want to see in the report. Perform interactive analysis easily through new support for Drill to detail, Drill out to external applications, and Drill on graphs. easily disseminate periodic information to a large number of users by granting others access to the results of a scheduled workbook.
- **Portal:** Portal is important for enterprise wide dissemination of business intelligence. Possible to personalization of reports and the ability to wire reports to Portal parameters. User can personalize their portlet view of a published worksheet by changing parameter values, formats, layout and graph types.
- **Infrastructure:** The Single Sign On (SSO) identity of the user is available at the database level allowing enterprises to implement their own security mechanisms based on SSO user identity.

Discoverer 10g Upgrade Services

Sierra Atlantic offers a Discoverer older version to Discoverer 10g Upgrade Services to help clients taking advantage of the path breaking advance features available in the Discoverer 10g.

We understand and appreciate that akin to implementation, the upgrade process also involves a thorough evaluation of critical factors and associated risks. A successful upgrade model, irrespective of Enterprise Application domain, should facilitate seamless and safe migration of the entire operating, application environments 'without' adversely impacting any business processes.

Given this premise, Sierra Atlantic employs 'Sierra Atlantic Discoverer 10g Upgrade Methodology', a flexible, customizable and iterative process, for the upgrade lifecycle for projects of varied sizes. This methodology has been designed considering various critical success factors and mitigates associated risks.

Why Sierra Atlantic?

The key factors that set Sierra Atlantic apart from its competitors include:

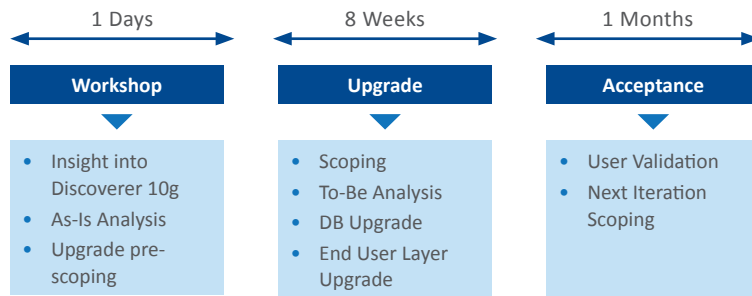
- Over 14 years of industry and upgrade experience
- Proven upgrade methodology
- Strong Oracle partnership
- Cost-effective onsite-offshore model
- Effective project tracking and monitoring systems
- Dedicated Oracle Centre of Excellence
- Reusable approach, documents, and code
- Solutions for clients of all sizes



The highlights of our methodology:

- Well defined iteration & phases with associated deliverables
- Structured insight/training & analysis sessions to aid fuller understanding and choice for migration
- Phase-wise acceptance to aid risk mitigation
- Supports business priority

Given below is a summarized representation of an iteration including the various phases and the associated deliverables of the lifecycle.



1 Day Workshop

- Get necessary insight into Discoverer 10g product and business benefits
- Analyze the current Discoverer environment in the organization
- Pre-scope definition for upgrade

8 Weeks Upgrade

- Scope finalization for upgrade
- Analyze the complexity of the business decisions to be supported
- Upgrade Database
- Select required End User Layer and upgrade to showcase the business decision support

1 Month Acceptance

- Validation of the upgraded solution by business users
- Tune the solution based on user feedback
- Scope for next iteration (applicable incase of having many complex EULs]

Delivery Models

Sierra Atlantic offers the following delivery models depending on individual customer requirements:

- 100% Onsite Mode
- Offshore-Onsite Mode

About Sierra Atlantic

Sierra Atlantic is the leader in offshoring enterprise applications and outsourced product development. With expertise derived from deep R&D relationships with enterprise software leaders such as Oracle and Microsoft, we provide full lifecycle product development and IT services including implementation, integration, development, testing and support. Sierra Atlantic is amongst the largest IT services companies, offering services in the "New Oracle Economy", Outsourced Product Development and Microsoft competencies, with global delivery from both India and China. Over 200 active customers currently address their business needs leveraging our Nshore™ methodology and best-in-class Global delivery capabilities. A recognized leader in quality, Sierra Atlantic has been the recipient of many distinguished awards including Oracle Partner of the Year, Microsoft Gold Certified and NXT Delivery Partner, IDC DQ Top 20, and Great Places to Work. Sierra Atlantic is headquartered in Fremont, California and maintains operations in 16 countries across North America, Europe and Asia Pacific. For more information, please visit www.SierraAtlantic.com.

Sierra Atlantic and Application Networks are trademarks or registered trademarks of Sierra Atlantic, Inc. in the United States and/or other countries. All other product and company names and marks mentioned are the property of their respective owners and are mentioned for identification purposes only.

Sierra Atlantic, Inc.
67979 Gateway Blvd. #220
Newark, CA 94560
Tel: (510) 742-4100
Fax: (510) 742-4101

KSA-Sierra Atlantic,
Saudi Arabia
P.O.Box: 300357,
Postal code: 11372
Riyadh, Kingdom of Saudi Arabia.

<http://www.sierraatlantic.com/company/office-locations.php>

Hyderabad, India
Guangzhou, China
Toronto
London
Dubai
Singapore
Boston
Chicago
Paris
Geneva
Kuala Lumpur