

Overview

With a highly customer-centric management and engineering teams, Sierra Atlantic's promise is to deliver solutions par excellence around Microsoft technologies. Our commitment to the Microsoft practice reflects through our dedicated Microsoft Center of Excellence (CoE). Set up at our Global Development Centers in India and China, the CoE comprises technical and functional teams with core technology and domain expertise in .NET technologies and business functions.

Microsoft – Sierra Atlantic Alliance

The Microsoft – Sierra Atlantic alliance strives to provide companies with solutions that help them optimize their IT investments. Our partnership with Microsoft dates back to 1993 when we built the first Object Linking and Embedding (OLE) automation product in the world. Over the years, Sierra Atlantic has successfully managed projects spanning various industry verticals and geographies, creating niche standards of architectural leadership and technical excellence.

Being a Microsoft Gold Certified and ISV NXT Partner with competency in Business Process and Integration and Custom Development Solutions lends a further edge to us. It allows us to effectively enhance the bottom-line for both our partners as well as our customers. Additionally, our integration expertise with enterprise applications like Siebel, Oracle, PeopleSoft, SAP, and Agile coupled with our Microsoft technology expertise and service offerings makes us an ideal service partner.

Service Offerings

We provide solutions around the following four areas

Business Process Integration

Sierra Atlantic is second to none in executing Business Process Integration (BPI) engagements on Microsoft technologies, which allow global corporations to seamlessly connect their information systems, people, and processes. Our integrated, secure, interoperable, and modularized solutions have helped customers attain more efficient and agile business processes, while reducing their operational costs and process complexity.

Skilled architects, program managers, software developers, and testing engineers form a crucial part of our BPI competency. Our resources are well equipped to function independently and can also fit into any world-class team and deliver business value, irrespective of the technical complexity. All these factors enable us to add value to all our engagements and pass on maximum benefits to our customers.

Outsourced Product Development

With over 14 years of product development experience, Sierra Atlantic is a premier product development partner to world-class enterprise software product companies such as Agile, BEA, Microsoft, Oracle, Plumtree, Siebel (now Oracle), and PeopleSoft (now Oracle). We offer the following services as a part of our product development competency:

- New development - architecting, design and coding
- Verification & validation - quality assurance, interoperability & performance testing
- Maintenance - support, fix management, and enhancements

Having developed our own line of products, Sierra Atlantic understands the rigors of product development. Our qualified engineers and product architects service our customers by working as a part of their development team for maximum customer satisfaction.

We leverage our proven quality processes and methodologies to:

- Deliver high quality products to customers
- Shorten time-to-market
- Reduce costs

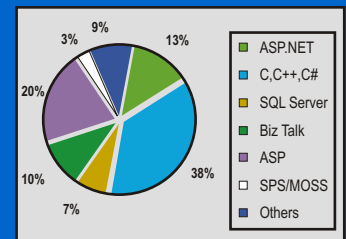
Custom Development

Sierra Atlantic is one of the leading providers of Microsoft .NET solutions in the form of both custom applications and software products. Sierra Atlantic's dedicated .NET team develops high-performance solutions on time and within budget, across .NET tools, technologies, and servers thus creating and sustaining value for our customers. Our iterative approach reduces time-to-market significantly while our processes allow customers to enjoy the benefits of pre-fabricated common code modules.

Technology and Skills

- ❖ Skills
 - ➔ .NET Framework 1.1 – 3.5
 - ➔ C, C++, C#
 - ➔ SQL Server 2000 – 2005
 - ➔ ASP.NET 1.1 – 2.0
 - ➔ BizTalk 2K – 2K6
 - ➔ Office Integration - OBA
 - ➔ SharePoint Portal, SPS / MOSS07
 - ➔ SourceSafe (standalone or IDE integration)
- ❖ Team Strength: 150+
 - ➔ Microsoft Certified Professionals on board (MCTS, MCPD)

Experience range: 2 – 14 yrs



We employ both agile development processes and traditional methods of software development. As a part of the agile development model we follow either the XP or Scrum processes. On the traditional side, we use both an Iterative Waterfall as well as Rational Unified Process (RUP) methods.

Our software teams are also adept at adapting to the client methods and standards in case a customer prefers a different approach from the above. In either case, we follow clearly defined phases, activities, and deliverables to ensure error-free and smooth development cycles.

Our wide spectrum of services includes:

- Web Application Development
- Legacy to Web
 - Re-engineering existing business applications
 - Integrating with legacy systems for corporate applications
- Platform Development (.NET)
- Content management
- Maintenance
 - Maintain existing applications
 - Production support
 - Adaptive and preventive maintenance
 - 24X7 technical support
 - Performance Analysis and Fine Tuning

Testing Services

Sierra Atlantic has a rich and deep-rooted history in product development and its testing services. Our strong partnerships with leaders such as IBM, Mercury, Microsoft as well as Software Product Companies such as Plumtree, Siebel, Caymas, etc. enable us to provide innovative testing services to our clients.

Our testing services include:

- End-to-End testing
 - Test Requirement Analysis, Planning etc.
 - Functional, Integration, System Testing and User acceptance Testing
 - Regression Testing
 - White-box Testing – APIs, Unit Testing
- Automated Testing
 - Evolve automation strategies
 - Tool-based testing of functionality, performance, etc.
 - Script optimization
- Interoperability testing
 - Compatibility Testing
 - Multiple combinations of H/W, S/W, DB, App Servers, etc
 - Economy of scale
 - One-stop solution for product testing
- Certification Services

Value Proposition

Sierra Atlantic is the **Right Partner**, with the **Right Size**, **Right Resources**, and **Right Values**. In addition, our processes and methodologies conform to international quality standards – SEI CMM Level 5, ISO 9001:2000, and ISO 27001 and follow set productivity targets to ensure total customer satisfaction.

Sierra Atlantic is committed towards building world-class solutions that help our customers:

- Lower application development costs
- Cut down time-to-market substantially
- Reduce delivery defects using Defect Prevention process
- Bring down development costs and time by using pre-fabricated code modules



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About Sierra Atlantic

Sierra Atlantic is the leader in offshoring enterprise applications and outsourced product development. With expertise derived from deep R&D relationships with enterprise software leaders such as Oracle and Microsoft, we provide full lifecycle product development and IT services including implementation, integration, development, testing and support. Sierra Atlantic is amongst the largest IT services companies, offering services in the "New Oracle Economy", Outsourced Product Development and Microsoft competencies, with global delivery from both India and China. Over 200 active customers currently address their business needs leveraging our Nshore™ methodology and best-in-class Global delivery capabilities. A recognized leader in quality, Sierra Atlantic has been the recipient of many distinguished awards including Oracle Partner of the Year (3 years consecutively), Microsoft Gold Certified and NXT Delivery Partner, IDC DQ Top 20, and Great Places to Work. Sierra Atlantic is headquartered in Fremont, California and maintains operations in 16 countries across North America, Europe and Asia Pacific. For more information, please visit www.SierraAtlantic.com.