

Service Offerings

Introduction

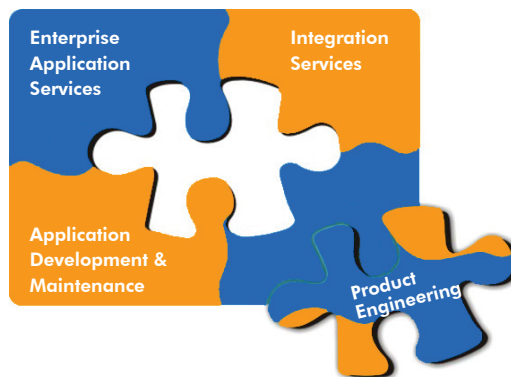
Sierra Atlantic helps customers optimize their investments in enterprise business applications- ERP, CRM, and SCM - from leading vendors such as Agile (now Oracle), Oracle, PeopleSoft (now Oracle), Siebel (now Oracle), Microsoft and SAP.

We offer complete lifecycle application management solutions, with excellence in business application implementation, integration, upgrade, maintenance and support, providing superior value with our global delivery model.

Our products - Application Networks[®] are best-of-breed business process integration solutions out-of-the-box. They simplify the enterprise application integration challenge and transform organizations into more agile, customer-focused businesses. Development of these products gives us deep insight into the rigors of multi-site software development.



Our rich product development history and experience in partner engineering services positions us to provide superior development, testing and support services to Independent Software Vendors (ISVs). We follow mature offshore execution processes (CMM Level 5 Certified) to ensure higher predictability, higher quality and lower risk. Sierra Atlantic leverages its offshore Global Development Centre in India (IDC) and China (CDC) to deliver services with superior quality and economics.



Enterprise Application Services

Sierra Atlantic provides a full portfolio of Enterprise Application Management Services – designing, building, deploying, and managing applications – with a strong focus on quality. We leverage our GDC to provide cost effective and 24x7 services to our clients. Coupled with the best practices in business process management, Sierra Atlantic’s Enterprise Application Services can accelerate time-to-market, increase ROI and increase business competitiveness in today’s evolving marketplaces. Our service offerings include:

- Solution Architecture
- Package Implementation
- Integration
- Custom Development
- Migration & Upgrades
- Maintenance & Support
- Testing
- User Training

Outsourced Product Development Services

Sierra Atlantic is a leading provider of Outsourced Product Development (OPD) Services. Committed to driving continuous innovation, Sierra Atlantic brings distinct value with its end-to-end product development lifecycle solution. We are a premier product development partner to world-class companies such as Oracle, Microsoft, Agile, BEA, Plumtree, Siebel, and PeopleSoft (both now Oracle). Working with these customers over the last several years across continents, time zones and cultures, we have pioneered a comprehensive multi-site delivery framework called NShore TM. Built on the best software industry practices, it ensures maximum value to our customers.

Sierra Atlantic’s state-of-the-art infrastructure and our Global Development Centers in India and China complement our technological skills and deep domain knowledge. With an experienced team, our goal is to build long-term and mutually beneficial relationships with our partners.

Sierra Atlantic has proven to be a very dependable and trusted partner for Oracle. We have built a successful relationship with Sierra Atlantic’s IDC, and continue to expand our unique engineering partnership. Our work leverages their deep knowledge of the Oracle Internet Platform, and broad industry experience.

Ron Wohl
Executive Vice President
Oracle Corporation

Sierra Atlantic’s razor focus on enterprise application integration services, coupled with it’s long term engineering relationship with Siebel, creates a powerful services capability for Siebel’s UAN platform. Siebel customers can rely on Sierra Atlantic to quickly achieve dramatic benefits from UAN by creating whole customers processes across their enterprise applications.

Nimish Mehta
Senior Vice President UAN
Siebel

Sierra Atlantic endorsed at
Collaborate 2007

Charles E. Phillips Jr.
President
Oracle Corporation

ORACLE CERTIFIED ADVANTAGE PARTNER

PeopleSoft[®] | Partner Connection
Silver Services partner

Our proven and reference able service offerings include:

- New product design & development
- Product migration & reengineering
- Product testing / quality assurance (QA)
- Application integration
- Product interoperability testing / certification
- Product maintenance
- Help desk / product support
- Field-engineered product enhancement

Integration Services

We help our customers effectively leverage a combination of portals, Business Intelligence (BI), and Enterprise Application Integration (EAI) platforms to provide integration solutions that unify people, processes, and information using products from our partners like BEA, IBM, Oracle, PeopleSoft (now Oracle), Siebel (now Oracle), SAP, TIBCO and webMethods.

Our integration service offerings include:

- Strategy & Architecture
- Portal Deployment
- Middleware Product Implementation
- Web Services
- Custom Integration
- Analytics
- Integration Maintenance

Sierra Atlantic Application Networks®

Application Networks® combine integration products and services to connect leading enterprise applications using middleware platforms from BEA, Oracle, PeopleSoft (now Oracle), TIBCO, Vitria and, webMethods, to create robust, integrated E-Business processes within the enterprise and across business partners.

Sierra Atlantic Application Networks® provide:

- Lowest total cost of ownership
- Accelerated time-to-market
- Reduced project risk
- Longer system life through supported, upgradeable integration

Offshore Outsourcing Services

Whether you are looking for a cost effective solution, timely access to highly qualified technical talent, faster time-to-market, or ways to deploy your IT resources on more strategic projects, Sierra Atlantic has the proven offshore outsourcing experience to make this a viable option for you. We leverage our GDC in Hyderabad, India and a global deployment model to provide timely, cost-effective and high quality solutions, enabling you to focus on your strategic business objectives.

SOME OF OUR CUSTOMERS

PPG Industries	GE	Plumtree	Vitria
Agile	Genencor	Potash	WorldChain
Agropur	Hempel	Qualcomm	Xircom
American Standard	HP	Siebel	Zhone
Amkor	lomega	Stratex Networks	AMS Baeshen
AOC Resins	KeePal	StorageTek	Maa 'den (Saudi Arabian mining company)
Array Networks	Lexicon Marketing	Sun Microsystems	Qatar Steel
BEA	Logitech	Sycamore Networks	Kuwait Gulf Links (KGL Group)
BBG	Microsoft	Tellimum	Arabian Cement
Ciena	Model N	Tempel Steel	Qatar Telecom (Qtel)
Clopay	NetApp	Trancentric	
Corio	Oracle	Verifone	
Ferring	Pepsico	Viewsonic	



About Sierra Atlantic

Sierra Atlantic is the leader in offshoring enterprise applications and outsourced product development. With expertise derived from deep R&D relationships with enterprise software leaders such as Oracle and Microsoft, we provide full lifecycle product development and IT services including implementation, integration, development, testing and support. Sierra Atlantic is amongst the largest IT services companies, offering services in the "New Oracle Economy", Outsourced Product Development and Microsoft competencies, with global delivery from both India and China. Over 200 active customers currently address their business needs leveraging our Nshore™ methodology and best-in-class Global delivery capabilities. A recognized leader in quality, Sierra Atlantic has been the recipient of many distinguished awards including Oracle Partner of the Year (3 years consecutively), Microsoft Gold Certified and NXT Delivery Partner, IDC DQ Top 20, and Great Places to Work. Sierra Atlantic is headquartered in Fremont, California and maintains operations in 16 countries across North America, Europe and Asia Pacific. For more information, please visit www.SierraAtlantic.com.

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